

Features	ACT! Professional	ACT! Professional for Workgroups	ACT! 6.00
<b>Organise your data</b>			
Enhanced look & feel	✓	✓	
Import data from MS Outlook & Palm OS	✓	✓	✓
Store Complete customer information	✓	✓	✓
Integrated sales system environment	✓	✓	✓
<b>Manage and grow business relationships</b>			
Field types – Picture, Yes/No, Memo	✓	✓	
Company records	✓	✓	
Groups & 15 levels of subgroups	✓	✓	
Virtually unlimited secondary contacts with field lookups	✓	✓	
Separate Notes & History tabs	✓	✓	
Rich Text formatting	✓	✓	
Share Notes & Histories between contacts	✓	✓	
Add attachments to Notes Histories & Activities	✓	✓	
Report Designer	✓	✓	✓
Find & eliminate/merge duplicate contacts	✓	✓	
Work with Palm OS & Pocket PC handhelds	✓	✓	✓
<b>Stay on Top of your Schedule</b>			
Work week & expandable mini-month calendar view	✓	✓	
Custom Activity, Priority & History types	✓	✓	
Multi- user Activity Series	✓	✓	
Grant Calendar access	✓	✓	
<b>Forecast &amp; Track Sales Opportunities</b>			
Sales forecasting tools	✓	✓	✓
Opportunity list view	✓	✓	
Customisable sales processes	✓	✓	
Import product list	✓	✓	
Opportunity lookups	✓	✓	
Create instant quotes *	✓	✓	
Sales reports	✓	✓	✓
Interactive pipeline graph			
Export to Microsoft Excel **			

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<b>Centralised customer information securely</b>			
Multi user ready	✓	✓	✓
Direct synchronisation	✓	✓	
MS Outlook activity update ***	✓	✓	✓
Five security levels	✓	✓	
Accounting integration	✓	✓	✓
Mark Records Private	✓	✓	✓
<b>ACT! Professional for Workgroups</b>			
Increased scalability for up to 50 users		✓	
Ms SQL Server 2000 Standard Edition		✓	
Store up to 100,000 contact records		✓	
Manage & schedule resources such as conference rooms		✓	
View user availability		✓	
Send meeting invitations		✓	
Limit contact information to teams of users		✓	
Independent synchronisation services		✓	

\* Requires Microsoft Word 2000, 2002 or 2003 and Excel 2000, 2002 or 2003

\*\* Requires Microsoft Excel 2000, 2002 or 2003

\*\*\* Requires Microsoft Outlook 2000, 2002 or 2003

Contact us on **(0118) 9456 220**

for a free, impartial, no obligation, discussion with one of our specialists about your needs or to arrange a demonstration of any products mentioned.



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